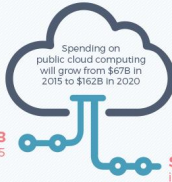


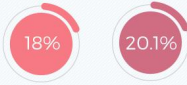
CLOUD SPENDING EXPECTATIONS:



\$67B in 2015

\$162B in 2020

The global public cloud services market will grow 18% in 2017 to \$246.6B, up from \$209.2B in 2016.

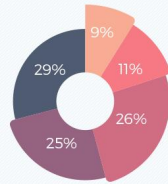


SaaS (Software-as-a-Service) is projected to increase by 20.1%, reaching \$46.3B in 2017.

IaaS (Infrastructure-as-a-Service) is estimated to grow by 36.8% in 2017 and reach \$34.6B.



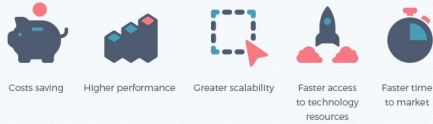
PaaS (Platform-as-a-Service) adoption is expected to be the fastest-growing sector of cloud platforms, growing from 32% in 2017 to 56% adoption in 2020



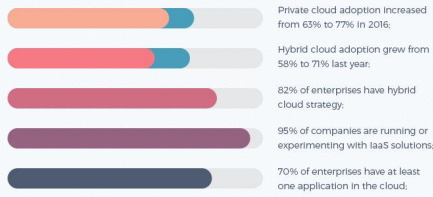
IN A SURVEY OF 1,060 IT PROFESSIONALS CLOUD MATURITY OF USERS WAS:

- 9% no plans.
- 11% cloud watchers (planning the move).
- 26% cloud beginners (the first project implemented).
- 25% cloud explorers (applications running).
- 29% cloud-focused (heavy usage).

BENEFITS OF USING CLOUD COMPUTING:



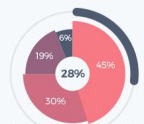
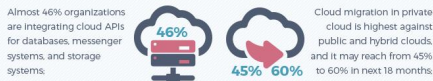
CLOUD ADOPTION



SECURITY IS NO LONGER A TOP CHALLENGE



FORECASTS FOR DIFFERENT ASPECTS OF CLOUD COMPUTING



28% of the organization's IT budget is dedicated to cloud computing next year (45% SaaS, 30% IaaS, 19% PaaS, 6% others).