Accelerate your revenue with Lenovo Open Cloud Automation
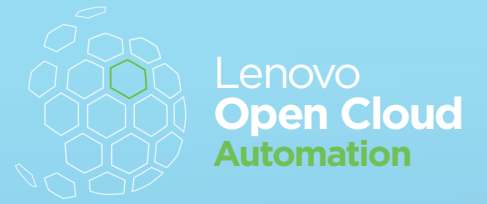
Lenovo
Open Cloud
Automation

Cloud Trends by 2022*

60%
of organizations
will use external service provider's cloud managed service offering

28% of cloud budgets
consulting, implementation, migration & managed services

More than **50%**
of enterprise data
will be created and processed at the edge

No **X** time
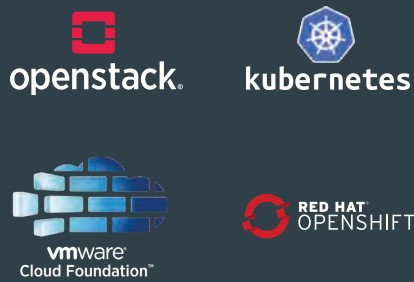No **X** expertise
No **X** efficiency

+

Manual Sequential & Error Prone Process

=

Challenges with cloud adoption

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LOC Automation: Cloud to Edge

Firmware updates • Configuration
Virtualization • Containerization

openstack.
kubernetes
vmware Cloud Foundation™
RED HAT OPENSHIFT

Compute
Storage
Network

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Single pane
of glass management

1. Plan
Select infrastructure

Edge Cloud	Telco Cloud	Private Cloud
☐ Red Hat	☐ Red Hat	☐ VMWare
☐ OpenShift	☐ OpenShift	☐ Storage
☐ Edge Server	☐ Edge Server	☐ SmartNIC
☐ Compute	☐ Compute	☐ Compute
☐ Storage	☐ Storage	☐ Storage
☐ Networking	☐ Networking	☐ Networking
☐ HW Acc	☐ SSD/HHD	
	☐ HW Acc	

2. Automate
Treat infrastructure as code

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3. Maintain
LOC-A orchestrates and manages end to end life-cycle

Your Solution:

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Results

36% ROI

5x faster
Deployment rate

11x reduction
Labor

AvidThink

> We wanted to offer customers a private cloud that feels like public cloud. Lenovo Open Cloud Automation is the only product in the market that had the maturity that we were looking for. It has completely transformed the way we work.

Thomas Rumpf, CTO, T-Systems

Customer success story

T · ·Systems·

Opex savings: **40%**

About Lenovo

#1 in reliablity for **7 years** straight

#1 Total world records with **440** lifetime records

To learn more about **Lenovo solutions** and validated partner configurations, contact your **Lenovo Business Partner** or visit:
www.lenovo.com/CoSP

* Source Gartner